

MICHELA PARTIPILO

AFC DIRECTOR

 Born in Brescia (Italy) on Aug 9th, 1980

 +39 335 6664457

 Brescia Area: Via Pascoli, 14 - Urago d'Oglio (BS)

 Married, 1 daughter

 michela.partipilo@libero.it

ELEVATOR SPEECH

A modern yet experienced Finance leader, managing financial & operating frameworks to deliver results and executive-level decision making. International portfolio management across Consumer, Retail and Digital businesses. Solid accounting, tax and treasury foundations at both entity and group level. Naturally exposed to transformational initiatives, with proven crisis management skills. Strong proficiency in turnaround management. Highly committed, passionate and with a team-player orientation complete the profile.

EXPERIENCE

AFC DIRECTOR

 Jan 2019 - Present

- Leading the Group accounting, treasury, credit and controlling team (20 people). Business Plan Debt restructuring. Share Capital Increase on Milan Stock Exchange.
 - Business Plan co-creation according to art. 182-bis L.L. Debt restructuring.
 - Re-set Finance function
 - Supporting Group CFO, BoD and Executive Committees participation
 - Budgeting, reporting and forecasting



RETAIL CFO

 Jan 2016 – Dec 2018

- Managing the controlling, accounting and treasury teams supporting the retail entity. Set-up foreign commercial branches. Supported the group international retail expansion plan. Key responsibilities:
 - Budgeting, reporting and forecasting
 - Cash flow management
 - Set up stores new opening process (80 stores In 2 years)



GROUP ACCOUNTING DIRECTOR

 Jul 2013 – Dec 2015

- Led the accounting, treasury and credit teams (14 people) Managed IFRS transition. Issued consolidated balance sheets complying with IFRS. Managed monthly closing cycle. Coordinated consultants, auditors and tax authorities processes. Arranged fiscal declaration in compliance with national fiscal law, including VAT and direct tax declaration. Coordinated accounts payable activities.
 - Banks relationships, negotiated new loans and factoring lines, looking for new financing solutions.
 - Monthly cash flow scenario planning, monitoring DSO
 - Created a new monthly reporting structure to support stakeholders like Private Equity funds (Clessidra, Mandarin capital partners)



GROUP ACCOUNTING & TREASURY MANAGER

 Jan 2009 – Jun 2013

- Led the accounting and treasury teams (15 people). Process Owner Merger among 3 Italian entities of Bialetti Group in 2010. Consolidated balance sheet software implementation (Oracle Hyperion Financial management).
 - Issuing consolidated balance sheets complying with IFRS. Impairment Tests
 - Issuing all financial documents according TUF to be filed on stock exchange
 - Fiscal declarations
 - Forecasting monthly cash flow



ACCOUNTING MANAGER

Jan 2006 – Dec 2009

- Led the accounting teams (10 people). General accounting and taxes management .
 - Consolidated and statutory financial statements
 - Fiscal declarations
 - Monthly closing



ACCOUNTING SPECIALIST

Sep 2002 – Dec 2005

- Arranging and managing invoicing tasks for the HQ entity. Strong VAT law knowledge. Issued Invoices and credit/debit notes to customers. Arranged all shipping documents to both EU and extra EU countries



EDUCATION

UNIVERSITY DEGREE IN ECONOMICS

2007 - BRESCIA



SALES MANAGEMENT & INFORMATION TECHNOLOGY

2000 - BRESCIA



ACCOUNTING DEGREE

1999 - BRESCIA



SKILLS

TECHNICAL

Accounting
Planning and controlling
Profitability analysis
Balanced scorecard

BUSINESS

Financial acumen
Strategy Development
Physical and digital retail
Brand & Sales concepts

BEHAVIOUR

Coaching & Leadership
Influencing & advisory
Communication
Negotiation



MY LIFE PHILOSOPHY

What doesn't kill you makes you stronger - Nietzsche

PASSIONS

Sports  
Other  

LANGUAGES

 ●●●●●●●● Mother tongue
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